



JEEVAN PADANTHAYA

DELIVERY DIRECTOR

CAREER OBJECTIVE

Resourceful director of marketing with a strong background in business development, strategic planning, brand development, and product management. Eager to join a well-respected team where my leadership skills can be used to elevate the visibility and profitability of the overall organization.

WORK EXPERIENCE

WinWire Technologies, Bengaluru (February 2012 - Present)



Designation: Director- Projects Delivery (April 2021 – Present)

Assoc. Director- Projects Delivery (April 2018 – March 2021)

Senior Engagement Manager (April 2014 – March 2018)

Engagement Manager (February 2012 – March 2014)

End to End responsibility of the Account management.

- **Operations** - Achieving Margin targets and process improvements.
- **Sales and Pre-Sales** Support solution support.
- Program Delivery Management.
- Customer Escalation management.
- Ensure project quality across accounts and implement process improvements.
- Recruitment and HR support - Demand forecast.
- People and performance management.

Handling the complete Offshore Development Center of 2 large strategic accounts.

- Resource predictability and fulfillment.
- Project tracking and management.
- Customer escalation management.
- Leadership reporting and margin adherence.

Responsible for handling the complete Pre-Sales function as part of the Business

Practice team.

- Handling all the SoWs and proposals.
- End to end management of RFPs / RFQs.
- Work closely with the Sales, Delivery, and Customer Success teams.
- Responsible for developing the implementation plan, developing solutions to the customers and driving closures.
- Developing and presenting application software solutions in the context of the needs of the prospect.
- Manage a team of pre-sales specialists and responsible for helping to drive pipeline and pushing opportunities through the funnel.
- People performance management and adherence to KRAs.
- People projections to ensure demand management.
- Handling complete QA Practice with focus on Automation.

EDUCATION

- **BITS Pilani**

Master of Science (Software Systems)

- **Karnataka University**

B.E (Industrial & Production Engineering)

SKILLS

Key Skills:

- Program Management
- Delivery Leadership
- Project Management
- Technical Architecture & Solutioning
- Pre Sales

Technical Skills:

- Java / Struts
- Spring / Spring Boot
- PHP / MY SQL / PostgreSQL
- Angular / React

Tools and Software:

- MS Office
- MS Project
- Azure Devops
- Eclipse / IntelliJ
- Jira
- GIT / SVN / Code commit

- Recipient of multiple awards for individual contribution and team efforts.

Cignex Datamatics, Bengaluru (April 2011 – February 2012)

Designation: Technical Program Manager

- Technical Program manager responsible for development and delivery of the application
- Responsible for requirements finalization, requirements clarification and high-level design.
- Responsible for implementing the Proof of Concept of using Life ray as alternate portal technology for interacting with Webservices.
- Responsible for resource allocation, project tracking and managing the project using Agile- SCRUM methodology.
- Responsible for managing the development and delivery of the application.
- Awarded the Most Valuable Consultant.



SEI Investments, West Chester, USA (May 2010 – March 2011)

Designation: Technical Project Manager

- Technical Project Manager responsible for the implementation and delivery of the application.
- Responsible for finalizing the technical design based on discussions with the stake holders based on the Requirement Specification.
- Responsible for designing and architecting the application based on Struts MVC model and preparing the technical overview document.
- Responsible for resource allocation, project tracking and managing the project using Agile- SCRUM methodology.
- Responsible for integrating with the QA team for overall testing and UAT.



PNC Bank, Pittsburg, USA (January 2009 – May 2010)

Designation: Technical Project Manager

- Technical Project Manager responsible for the implementation and delivery of the application.
- Responsible for architecting the application from scratch and also responsible for stake holder interaction to collect requirements.
- Responsible for finalizing the requirements for CFI application in discussion with the NCC business analyst and project stake holders.
- Responsible for building WBS for the development activities based on effort, developer staffing and other dependencies.
- Responsible for resource allocation, project tracking and project management using Agile- SCRUM methodology.
- Responsible for conducting daily sprints in the role of Scrum Master in tracking the status of the project.



New York Times, NYC, USA (June 2007 – December 2008)

Designation: Technical Architect

- Technical Architect responsible for the overall implementation of the application.
- Recommend changes on project design concepts to improve efficiency.
- Evaluate current or emerging technologies to consider monetary factors of java program.
- Implement solutions focusing on reuse and industry standards at a program, enterprise or operational scope
- Lead POC effort to design an enterprise n-tier web-based application using MVC paradigm.



PREVIOUS EXPERIENCE

Technical Architect, Oak Labs, Bengaluru (January 2005 – April 2007)



Technical Lead, SunGard Data Systems, Bengaluru (September 2003 – January 2005)



Senior Java Developer, Vertex Software, Pune (April 2000 – August 2003)



Shop Floor Engineer, MICO Bosch, Bengaluru (September 1996 – March 2000)

